Document 26-37

Other Coverage Groups

FRANCE A CONTRACT OF THE CONTR	FRANCHISE - REVENUE BY DEAL AS OF: 10-SEP-2003 EUROS IN DOU'S NA MEDIA	Je.		
	Franchise Revenue	Franchise Revenue	Franchise Revenue	Other
PRODUCT DEAL Total Equity	Aug 2,273	YTD(Aug) 4,215	den.	1 1
Total Equity	2,307	29,002		
A D. Time Manage Strategic Landing Contract (MAASAS)	•	(69)		None
AOL Time Warner - Statebild Central (M7350)		Œ	'	None
Infinity Broadcasting - Strategic Lending Contract (M2221)		(396)	'	None
Tribune - Strategic Lending Contract (M6230)	•	(89)	•	None
Viacom - Strategic Lending Contract (MS907)		(49)		None
Total Cost Hedging / Goodwill Funding / Loan Shortfall		(587)	•	ı
IC December 11SD 400 million Private Placement - Abril 03 (D031470)		940	•	EUR MEDIA, FRANCE
Total Other Global Markets		940		· •
Clear Chamel - IG Bond (M8002)	•	88	•	None
Compast - 1G offering (2003) (0031603)		879	1	None
Comcast Com (6 offering 10,03) (D026353)	•	207	,	None
CONTRACTOR OF THE PROPERTY OF		441	,	- None

DOC Capital 1 C - \$350mm 7 year notes (D.030251)	•	441	1	None	
Confidence of Confidence (Confidence Confidence Confide		37	,	None	
Pittory Rouse - (G. Offerin (C. 2013) (2013)	•	1,214	,	None	
Scholastic - IG Bond Revenue (M6188)		51		None	
Viacom - \$750mm - (3 Bond - Q2 03 (D031786)	27	123	•	None	
Total GM DCM JV	27	3,038	٠	⊥ 1	
IC Decaix - USD 400 million Private Placement - April 03 (D031470)		1,051	-	EUR MEDIA, FRANCE	
Total Other	•	1,051	-	1	
I VIGI VIII				1	
Total Cross Selling / Other	27	4,442			
(Total Comorate Finance Excl Legacy	9,301	95,954	•		
				: 1	
Total Corporate Finance Product	9,301	95,954		ł !	

					4444	925				
					ביבורכו					
							Balance Of	1.5	Franchise Revenue	Probability Weighted
PRODUCT	DEAL	PROBABILITY	Sep	Oct	Nov	0	Year 2003	Future Years	Total	Pipeline
	Arturo Moreno - advisory for Anaheim Angels (D030970) BusinessWire - general advisory (D005685) English (Poly Pholo Princh) (D031684)	<u>-</u>	100 892 25 -		. , .	4,014		4,461	892 4,461 4,014	1,115
Total M&A	בספון ומון יערקטע בוערקטי מישים דיסיסן בחיים ליסיים אין היים אין היים היים היים היים היים היים היים הי		892	٠		4,014	•	4,461	9,367	2,007
Total Advisor			892			4,014		4,461	9,367	2,007
low Havisory									32.3	700
	ComCorp of America - HY Offering (4Q 03) (D032463)		75 2,676		•	,			2,670	1 249
	Jones Media Networks - HY offering (4003) (D032555)			, ,	, .	. ,	•	. ,	1,427	
	Spanish Broadcasting - financing options (2003) (L031597)			. ,	. ,				2,319	1,160
Total HYCIN	Young Broadcasting - \$200mm remained to to thought		8,921		,	٠	,	•	8,921	4,416
	Authorities of the County Day Miceriphase 11) Phase 2 (1005662)			•	•	•	•		5,353	1,338
	Carlyle/yveish - acq incg for times they (vest) history (increase a large control of the control		26 1.338	ď	•	-	,		1,338	335
Section 1	Gray IV - Bank Own G. Do (DVO) 915/						•		6,691	1,673
Total Loan Syndicanous	10113								1	0000
Total Debt Products			15,612		•	,	•		715,612	R90'9
	(ACADOM) (CO OF) minospectory and promise in the Control of Contro		. 52	•		1,115	٠	•	1,115	279
	Catern Communications - seconds by one in g (Co. Cr.) (Co. 112)		0	•	•	23,418	,		23,418	,
Total Equity	וווו אמוונו הישפותווווטיי וו ספיפיוני				,	24,533		•	24,633	279
Total Equility						24,533			24,533	279
(inh. in)			758	İ		,	,		758	379
Total GM DCM JV	Pitney Bowes - investment grade offering (2003) [D022397]		758						758	379
			034				,	-	758	379
Total Cross Selling / Other	/ Other		2	,						
Total Corporate Finance Excl Legacy	ance Excl Legacy		17,262			28,647		4,461	50,270	8,754
			17,262	,		28,547	•	4,461	50,270	8,754

		•				Bouloneas coor Bouloneas one	101111111111111111111111111111111111111
######################################	PRODUCT	PROB	VALUE	VALUE	VALUE	PIPELINE	PIPELINE
Office of the section of the contract of the c	Pauly-IPO	4 /2	1.879	3,010	. ,		
Section (Control of Control of Co	Bonds-Corporate High Mail	4/2		878 7	•	•	
	Conjugate Control and a control	VIV.	1 176	7 840		,	
		4774	2	000 +			•
choster - ecqn advisory and ilhancing (GM · HE) (Lu14ou1)	Acquisition Addison	()	•	800°		•	
cchostar - acon advisory and financing (GM - HE) (D014601)	Bonds-Corporate High Yield	4 :	*	15.22/		•	r
ichostar - acqn advisory and financing (GM - HE) (D014601)	Senior Bank Debt	¥/Z	,	8,829		•	•
Hughes/PanAπS≢t - Project Pelican/interim financing 1Q02 / Pelican 1 (0015959)	Bonds-Corporate High Yield	¥X Z	•	(146)	٠	•	1
Sinclair Broadcast Group - HY offering (4Q 02) (D026013)	Sonds-Corporate High Yield	Ϋ́N	,	165	,		
Sinclair Broadcast Group - convertible offering (20 03) (0031655)	Equity-Conventible Bonds	N/A	6	287	,		
Spanish Broadcasting - financing options (2003) (D031597)	Bonds-Corporate High Yield	%0		•	,	1,427	
Spanier State County (1977) (1977) (1975) (1975) (1975) (1975) (1975) (1975) (1975) (1975) (1975) (1975) (1975)	Acquisition Advisory	N/A		1,013	•		•
The companies of the control of the	Boods-Corocate High Yield	X X		4.630	,		
The Leave being the Association of the Company of t	Senior Bank Debt	×	,	324	•	•	,
Viacom - \$750mm - IG Bond - Q2 03 (D031769)	Bonds-Corp. Investment Grade	ΝΆ	27	123	•	•	
	1	1000			,	008	ı
unuro Moreno - savisory for Anaheim Angelis (Dubust v)	Acquire Constant Link Cold	N/A	4 763	7 2 2		* .	
Cariyle/Weish - acq fncg for Gwest Dex West(Phase II) / Phase 2 (Duzbobz)	conds-Corporate mgn ried	Ç 6	000'0	202.5	•		
Carlyle/Weish - acq (neg for Qwest Dex West(Phase II) / Phase 2 (D025662)		203	t	1 200	•	2	
Carlyle/Welsh- acq fncg for Qwest Dex East (Phase 1) / Phase I (0023503)	Bonds-Corporate High Yield	4 :		(130)	•		
Citadel Broadcasting - (PO (3Q 2003) (D023066)	Equily-IPO	¥.	1,879	3,010			
JC Decaux - USD 400 million Private Placement - April 03 (D031470)	Derivatives-Interest Rate	Y/Z		940	•		
3C Decaux - USD 400 million Private Placement - April 03 (D031470)	Private Placement-Debt	NIA		1,051			r
WediaNation - sponsoring agreement (D027084)	Equity-IPO	ΥX	20	o	•		•
RH Donnelley - aca financing for Sprint Yellow Pages (D025434)	Bonds-Corporate High Yield	ΝΆ	•	7,487	•	,	
RH Donnelley - acq financing for Sprint Vellow Pages (D025434)	Senior Bank Debt	ΥN		5,011			•
Sinclair Broadcast Group - convertible offering (20 03) (D031655)	Equity-Convertible Bonds	N/A	6	287	,	•	
Viacom - \$750mm - IG Band - Q.2 03 (D031766)	Bonds-Corp. Investment Grade	Ν	27	123	,		
	•						
Acme Communications - general advisory (D006356)	Divestiture Advisory	ΝΆ		923	•		
Allbritton Communications - General Advisory (News Ch 8) (D020686)	Fairness Opinion	¥		802		•	,
Alibritton Communications - HY (4Q 02) (D020406)	Bonds-Corporate High Yield	¥ Z		(61)			1
Alibritton Communications - HY Offering (1003) (0030214)	Bonds-Corporate High Yield	Ϋ́Z		1,472			
Gray TV - Bank Debt Q2 03 (D031915)	Senior Bank Debt	25%	•	,	•	1,338	
Gray Television - HY offering (4Q 02) (D025864)	Bonds-Corporate High Yield	¥/Ż		33			
Gray Television - bank/equity financing (4Q 02) (D022657)	Equity-Follow On	ΝΆ		70	•		
Gray Television - bank/equity financing (4Q 02) (D022557)	Senior Bank Debt	WZ.		131	•		,
Jones Media Networks - HY offering (4Q03) (D032555)	Bonds-Corporate High Yield	20%				2,498	1
Lin TV - bank financing (10 03) (0030158)	Senior Bank Debt	N/A		232	•		i
Lin TV - convertible bond & HY offerings (2003) (D031437)	Bonds-Corporate High Yield	N/A	•	693	•		•
Lin TV - convertible bond & HY offerings (2003) (0031437)	Equity-Convertible Bonds	Y/Z	39	1,152	•		
Salem Communications - HY offering (4Q 02) (D027241)	Bonds-Corporate High Yield	N/A		(213)	•	,	,
Salem Communications - secondary offering (3Q 02) (D024428)	Equity-Follow On	%\$Z	,	•		1,115	,
Time Warner Entertainment - IPO (D026 (73)	Equity-IPO	%0		•	•	23,418	
Tribune Co - general advisory (radio assets) (D002234)	Divestiture Advisory	A/A		433	,		
Young Broadcasting - \$250mm refinancing Q3 03 (D031269)	Bonds-Corporate High Yield	20%			,	2,319	•
		4	200	e e u			,
Carlyle/Weish - acq fncg for Qwest Dex West(Phase II) / Phase 2 (D025662)	Bonds-Corporate High Yield	X	5,563	202.0	•	, t	•
Carlyle/Weish - acq fncg for Gwest Dex West(Phase II) / Phase 2 (D025662)	Senior Bank Debi	25%	,	•	•	יררי'ני מיים	•
	Directry - Janki-HY financing (10 03) (D000500) Chectry - Janki-HY financing (10 03) (D000500) Chectry - Janki-HY financing (10 03) (D000500) Chechstar - acon advisory and financing (GM - HE) (D014601) Echostar - acon advisory and financing (GM - HE) (D014601) Echostar - acon advisory and financing (GM - HE) (D014601) Hughes/Pank-MSst - Project Pelican/Intalium financing (J02 / Pelican 1 (D015959) Sinclair Broadcast Group - Convertible offening (20 03) (D031555) Spinalis Broadcasting - Financing options (2003) (D031609) Sinclair Broadcasting - Financing options (2003) (D031609) TH Lee/Bank-Blackstone - EXCLUSIVITY for Houghton Mifflin / Versalides (D025086) TH Lee/Bank-Blackstone - EXCLUSIVITY for Houghton Mifflin / Versalides (D025086) TH Lee/Bank-Blackstone - EXCLUSIVITY for Houghton Mifflin / Versalides (D025086) Aduro Moneno - advisory for Anahaim Angels (D030979) Cardyle-Melsh - acq frong for Qwest Dex West(Phase II) / Phase 2 (D025662) Cardyle-Melsh - acq frong for Qwest Dex West(Phase II) / Phase 2 (D025662) Cardyle-Melsh - acq frong for Qwest Dex West(Phase II) / Phase 2 (D025662) Cardyle-Melsh - acq frong for Qwest Dex West(Phase II) / Phase 2 (D025662) Cardyle-Melsh - acq frong for Qwest Dex West(Phase II) / Phase 2 (D025662) Cardyle-Melsh - acq frong for Qwest Dex West(Phase II) / Phase 2 (D025662) Cardyle-Melsh - acq frong for Qwest Dex West(Phase II) / Phase 2 (D025662) Cardyle-Melsh - acq frong for Qwest Dex West(Phase II) / Phase 2 (D025662) Cardyle-Melsh - acq frong for Qwest Dex West(Phase II) / Phase 2 (D025662) Admin Communications - HY offening (40 02) (D020066) Albrittion Communications - HY offening (40 02) (D022657) Gray Television - HY (40 02) (D020086) Lin TV - conventible bond & HY offening (40 02) (D022657) Lin TV - bank financing (40 02) (D020886) Lin TV - bank financing (40 02) (D020886) Thue Warner Entertainment - IPO (D026173) Tribune Co- general advisory (radio assets) (D0022557) Young Broadcasting - \$250mm refinancing (30 02) (D021269) Cardyle-Wel		Bonds-Corporate High Yield Senior Bank Debt Acquisition Advisory Bonds-Corporate High Yield Senior Bank Debt Bonds-Corporate High Yield Sonds-Corporate High Yield Equity-Convertible Bonds Bonds-Corporate High Yield Senior Bank Debt Bonds-Corporate High Yield Bonds-Corporate High Yield Bonds-Corporate High Yield Equity-Debt Bonds-Corporate High Yield Equity-Debt Bonds-Corporate High Yield Bonds-Corporate High Yield Equity-Debt Bonds-Corporate High Yield Equity-Debt Bonds-Corporate High Yield Senior Bank Debt Bonds-Corporate High Yield Senior Ban	Bonds-Corporate High Yield NIA Acquisition Advisory Bonds-Corporate High Yield NIA Bonds-Corporate High Yield Senior Bank Debt Se	Senior Bank Debt NiA 1,375 7, Aquistition Advisory NiA 1,375 1, Aquistition Advisory NiA 1,375 2, Aquisory NiA 1,375 2, Aquistition Advisory NiA 1,375 2, Aquistition Bank Debit Advisory NiA 1,375 2, Aquistition Advisory NiA 1,375 2, Aquistition Bank Debit Advisory NiA 2,383 3,833 3,833	Bonds-Corporate High Yield NiA 1,375 Aquusition Advisory NiA 1,375 Aquusition Advisory NiA 1,375 Bonds-Corporate High Yield NiA 5,363 Bonds-Corporate High Yield NiA 6 Bonds-Corporate High Yield NiA 7 Bonds-Corporate High Yield NiA 27 Bonds-Corporate High Yield NiA 27 Bonds-Corporate High Yield NiA 27 Bonds-Corporate High Yield NiA 1,879 Bonds-Corporate High Yield NiA 27 Bonds-Corporate High Yield NiA 28 Bonds-Corporate High Yield NiA 39 Bonds-Corporate High Yield NiA 25% Bonds-Corporate High Yield NiA 39 Bonds-Corporate High Yield Soly NiA 39 Bonds-Corporate High Yield Soly NiA 30000 Bouds-Corporate High Yield Soly Solio Bonds-Corporate High Yield	Sentice Bank Cheft Sender Comporate High Yield Acquisition Advisory MA 1375 7, 840 Bonds-Comporate High Yield Sender Comporate High Yield MA 27 123 Acquisition Advisory Manual Comporate High Yield NIA 1,879 3,010 Bends-Comporate High Yield NIA 1,879 3,010 Certaines-Inderes Kate NIA 1,879 3,010 Certaines-Comporate High Yield NIA 27 123 Divestiture Advisory NIA 27 123 Divestiture Advisory NIA 27 123 Divestiture Advisory NIA 27 123 Certain-Comporate High Yield NIA 27 123 Divestiture Advisory NIA 27 123 Certain-Comporate High Yield NIA 27 123 Divestiture Advisory NIA 33 Certain-Comporate High Yield Senior Santo Cheft Senior Santo Chef

					YTD AUG			FRANCHISE
	, and a	PRODUCT	PROB A	AUG FRANCHISE VALUE	FKANCHISE VALUE	SEP FIXANCHISE 2003 FIXANCHISE VALUE PIPELINE	PIPELINE	PIPELINE
מאאאנא		Ponds-Corporate High Yield	Y.Y	•	(130)	,		•
	CONTROL BOOT INCO INC. (TWOST DESK MIN) (TRIBER () TRIBER () (CONTROL OF TRIBER)	Dande-Correcte High Yeard	Y X		7.487		•	ı
	TH Connessor - acq mancing for opinit reside inspes (DOSA4444) DM Donnallaw - acq financing for Sprint Vellow Dages (DOSA434)	Senior Bank Debt	₹	•	5,011	•	,	i
Faulstich Blair	Chadel Broadcasting - IPO (3Q 2003) (D023066)	Equity-IPO	A/N	1,879	3,010			,
	OirecTV - hank/HY financing (10 03) (D030500)	Bonds-Corporate High Yield	ď V	•	4,378			
	Dispart V - beack/HV financing (10.03) (70.30500)	Senior Bank Debt	ď.	1,375	7,840		•	•
	Expects - acts advisory and financing (GM - HF) (D014601)	Acquisition Advisory	ΝΆ	,	1,389			
	Exterior and the soul of the soul for the control of the control o	Bonds-Corporate High Yield	ď.		16,227	,		
	Harrist and a salican part (harrist (AM - HE) (1004601)	Senior Bank Debt	A/A		8,829	•		
	Consider a additionally and interesting Constitute (Consider) (Con	Bonds-Corporate High Yield	ΑN	,	(146)	•	٠	
	negresinglication in region remembers (AD 09) (D006043)	Bonds-Corporate High Yield	×	•	165		•	٠
	Circles Deceleration Court - 131 Circles (20) (Detect 13)	Foulv-Convertible Bonds	Ž	6	287	,	•	•
	Changes Describe the Court - Convenience Changes (F.C.) (DOC) (CO.)	Bonds-Corporate High Yield	%0	. 1	,	,	1,427	,
	Spainer Drescussing * Indianally Spains (2007) (200	Bonds-Corp. Investment Grade	NIA	27	123			
	Allection Communications - Canaral Advisory (News Ch. R) (Intol0886)	Fairness Opinion	ΝΆ	1	602			,
Glaves, Carlies o.	Assertion Commissions - Concern (Commissions)	Bonds-Corporate High Yield	¥/Z		(61)			
	Allegation Communications - Or (4% 02) (DOSONO)	Bonds-Corporate High Yield	A/N	•	1,472	,	,	•
	Special Committee and Committee (1990) (Committee and Committee and Comm	Senior Bank Debt	25%	,	ı	,	1,338	•
	Gray IV - DESK Dest & Lot (Course to L.)	Bonds-Corporate High Yield	×	•	33	•	•	•
	Cray (endysod) and one mig (at a 22) (Coccood)	Total Section Co.	Ϋ́Z		20			,
	Gray Jerevision - participating (#t. 04) (Out.cod.)	Sanior Back Debt	ž	,	131	1	,	
	(Cay Leterorial or managed by Co. Cay Leterorial Cay Co. Cay Leterorial Cay Co. Cay Leterorial Cay Co. Cay Leterorial Cay Co. Cay	Mod Main Consumo Carlo	9,10	•	(243)			
	Salem Communications - HY offering (40.02) (D027241)	Bonds-Carporate might new	()d	• 1)	•	3115	,
	Salem Communications - secondary offering (3Q 02) (D024428)	rederivation on	207	•	, 67		}	. ,
	Tribune Co - general advisory (radio essets) (D002234)	Divestiture Advisory	¥.	•	e e	•	•	•
4.0%	CERTEROLL (COCC) where death would have a	Block Trade	A/N	336	643	•		•
Maurus, Zacri	Ugasa Kiver - cious (desarro (desarro)) and a cious (desarro) and	Bonds-Corp. Investment Grade	ΝΆ		37		•	•
	Liberty weeks 1.15 amounts (±105) (500 104) Vivendi - exchangeable band trade (Project Hydra) / Hydra (D023323)	Equity- Exchangeable Debt	N/A		20,800	٠		•
		•						
Morrie, J.L. Maicolm	Getty Images - \$240mm Convertible Offering (Q2 2003) (D032057)	Equity-Conventible Bands	Α'N		2,534	•	•	
	Hughes/PanAmSat - Project Pelican/Interim financing 1002 / Pelican 1 (D015959)	Bonds-Corporate High Yield	ž	1	(146)			
	Time Warner Entertainment - IPO (D026173)	Equity-{PO	%0		,	1	23,418	
	Acmo Communications . negative advisory (DOR356)	Divestiture Advisory	Z/A		923	,		
infanc inc.	Company of America - HV Offering (40,03) (D030463)	Bonds-Corporate High Yield	75%		•		2,676	
	Company Manual Methods - HV Offenda (ADDR) (DO20555)	Bands-Corporate High Yield	20%			•	2,498	
	Kersenten Theaters Bank Financia (30.02) (D021255)	Senior Bank Debt	NA	229	229	,	•	
	Kerasotes Treatre - M&A advisory (D026624)	Other M&A Advisory	A!A	•	219	•		
	Lie TV - bank financion (10 03) (D030158)	Senior Bank Debt	¥/Z	•	232	•	•	•
	13h TV Advisorible bond & HY offerings (2003) (0031437)	Bonds-Corporate High Yield	¥Ż	•	693	•		
	Lin TV - conventible frond & HY offerings (2003) (D031437)	Equity-Convertible Bonds	Ϋ́	35	1,152	,	,	,
	Denseive Media Communications - bank franction (1999) (1995604)	Senior Bank Debt	Ν		99			
	Young Broadcasting - \$250mm refinencing Q3 03 (0031269)	Bonds-Corporate High Yield	50%	,		•	2,319	
			ò			·		4 461
Triffo, Dyan	BusinessWire - general advisory (D005685)	Divestrure Advisory	202		, t		•	· •
	Liberty Media - 1G offering (2Q03) (D031843)	Bonds-Corp. Investment Grade	ď.		š	·	ı	

FRAN	FRANCHISE - REVENUE & PIPELINE BY MD & DIR 2003-09-10 (Wed) EUROS IN 000'S	& DIR					
	NA Media.					:	
			AUG FRANCHISE	YTD AUG FRANCHISE	SEP FRANCHISE 2003 FRANCHISE	2003 FRANCHISE	-
DEAL	PRODUCT	PROB	VALUE	VALUE	VALUE	PIPELINE	
Compact - 16 offering (2003) (D031603)	Bonds-Corp. Investment Grade	ΑN		679	,	•	
Compared Comp. 1G offering (4D 03) (D026353)	Bonds-Corp. Investment Grade	Ϋ́	•	207			
Control Coff - 10 Small (14 co. Coff) (2010) (2010) (2010) (2010) (2010) (2010) (2010) (2010)	Acquisition Advisory	%0		•		4,014	
COSTINGIA (COSTINGIA) CONTRACTOR (COSTINGIA) (COSTINGI	Bonds-Corp. Investment Grade	¥,	,	441	•		
Oppose Decision (Control of Control of Contr	Bonds-Corp. Investment Grade	X/X		1,214			
Printey Comes - to Catalling (42 2000) (Course) Other Downs - investment crade offering (2003) (D032397)	Bonds-Corp. Investment Grade	%05	•		•	758	
Tivo - Block Trade (2003) (D026160)	Block Trade	N/A	•	491		•	

BANKER Yung, Sun J.

PRODUCT	Aug Franchise Revenue	YTD(Aug) Franchise Revenue	Prior YTD Franchise Revenue	BAY PRIOR YTD Franchise Revenue	Sep Franchisa Revenue	Balance Of Current Year Thru 12/31 Pipeline	Bal Of Cur Year Probability Weighted Pipeline	2003 Full Year Forecast	2003 Full Year Plan	BAV 2003 Full Year Plan	Future Year Pipeline(2)	Future Year Pipeline Probability Weighted(2)
		8,857	7,659	1,198		29,214	9,675	18,532	15,000	3,532	47,661	1,050
	,	8,857	7,659	1,198	,	28,214	9,675	18,532	15,000	3,532	47,661	1,050
Canital Banefit / Trassury Allocation	•	,			,	,	ı	,	•			
Cost Hedging / Goodwill Funding / Loan Shortfall	•	• ;		, ;				. 90		, 65		•
Other Global Markets	,	8		24			٠,٠	·		·	. ,	
		i de		190			,	1,051	•	1,051	•	
rer Total Cross Selling / Other		1,991		1,991	,	,	•	1,991	10,000	(8,009)		
		,	,	,	,	•			•	•	,	
		4,830		4,630	1	,	5	4,630	,	4,630	٠	
Loan Syndications		5,002	3,549	1,453	•	•	•	2,002		2,002	•	
	-	•	•		•	•						,
Leveraged Portfolio Revenue	•	,			,	,			,			,
New Tratate incestment Banking	_	•				•		٠		,		
Total Debt Products	 -	9,632	3,549	6,083	,		٠	219	10,000	(368)		•
		618	(9)	623		9,500	4,750	5,368	40,000	(34,632)	,	
•		24,374	3,638	20,737				24,374		24,374		
Structured Equity Transactions Group Total Equity		24,992	3,632	21,360		9,500	4,750	29,742	40,000	(10,258)	,	
Total Corporate Finance Exc! Legacy	,	45,472	14,840	30,632	,	38,714	14,425	59,897	75,000	(15,103)	47,661	1,060
Total Legacy Products								,	,			,
Total Composite Cinemas Product		45.477	44 840	10.429		A 714	14.425	59.907	76.006	(45.103)	47.66	1,050

To Deals are included within the group on the basis of senior banker involvement per client m

DB 000762

PRODUCT	DEAL	Franchise Revenue Aug	Franchise Revenue YTD(Aug)	Franchise Revenue Sep	Other Coverage Groups
	Boosey & Hawkes - divestiture advisory (Proj Brahms) / Brahms* (D015359) Holtzbrinck - divestiture advisory - Project Seneca (Seneca (D026103) ProSleben - strategic divestiture advisory - Project Phoenix / Phoenix (D023612) Taylor Nelson Sofres - Acquisition on NFO Worldgroup Inc. Nectar (D030093)		979 1,500 800 4,564		EUR RESTR, CORBROK GERMANY GERMANY Mone REDRITHY CORRROK FIRE P. MT. NA. CON
Total M&A	IN Leef Bailt Grackstone - E.A.C.C.SIVII T. IOI HOUGHON WINNIN VERSAMES (COZSOGO)		8,857		NA MEDIA, EUR SPON, NA FIN SPO, NA Lev Fin
Total Advisory			8,857		
Total HYCM	TH Lee/Bain/Blackstone - EXCLUSIVITY for Houghton Mifflin / Versailles (D025086)	-	4,630		EUR SPON, NA FIN SPO, NA Lev Fin
	BSkyB - GBP600mm revolving credit facility for refinancing (D025788) NTL - back stop facility - bank debt (D014642) TH I eafBain/Blackstone - EXCLUSIVITY for Houghton Mifflin / Versailles (D025086)		851 3,826 324	. , ,	CORBROK EUR SPON
Total Loan Syndications	51		5,002	-	NA MEDIA, EUR SPON, EURLEVFIN, NA FIN SPO, NA Lev Fin
Total Debt Products		•	9,632		
	Publicis - EUR672mm Convertible bonds due 2008 (July 2003) / King 3 (D031981)	,	3,456		
	Vivendi - exchangeable bond trade (Project Hydra) / Hydra (D023323) Vivendi Ilniversal - FLIR the mandatory convertible bond (D026623)		20,800		FRANCE, NA MEDIA
Total Equity Linked	לויסותו טוויסים בכיו ימן חומוים ביין סיים אין		24,374	-	FRANCE
	SES Global - Eur 700mn - Eur 1bn IPO - Project Gerard2 / Gerard2 (D013535)	•	74	•	
	Taylor Nelson Sofres - equity issue for NFO acon / Neclar (equity) (D031870)		353	, ,	GERMANY BENELUX CORBROK EUR PILMT, NA CON
Total Equity	עישוונון טיווישפוטם - בסיל וניו וויפוויסמוכין כטייסיונים כיים (בסכיליבין		618		None
Total Equity			24,992		
	of December 1150 400 million Private Placement - And 03 (D031470)	•	840	1	
Total Other Global Markets	rkets		940	,	FRANCE, NA MEDIA
Total Other	JC Decaux - USD 400 million Private Ptacement - April 03 (D031470)	-	1,051	, ,	FRANCE, NA MEDIA
			1 001		
Total Cross Selling / Other)ther		1 CC'1		I
Total Corporate Finance Excl Legacy	ce Excl Legacy		46,472		
Total Corporate Finance Product	ce Product	•	45,472		1.1

						201010				
					Francus	e value				
									Franchise	Probability
							Balance Of		Revenue	Weighted
PRODUCT	DEAL	PROBABILITY	Sep	ö	Nov	O _O C	Year 2003	Future Years	Total	Pipeline
	Anna Decimal Andreas Andreas Alexandres (December 1949)				,	•	•	2,000	2,000	
	Axes optimized a gaving of Degicinal remapleper consumers (Degicinal)			•		1,500			1,500	375
	Axel opiniger - Livestime and of Xonglevine Draming * min (1900) 5449. Boosea & Hawkes - divestime advisory (Prof Brahms) (Status * (1015359)	•	18	1,000	٠		,	•	1,000	200
	Dovosty a Harrison Channel S. Proi Tree (Tree (193122))				,		,	2,000	2,000	,
	Carlin America of all and of Warrer Chapmes Music (1933581)		,				,	4,461	4,461	
	Opinit Chiralica of all acy of training Chapters (1997)	•	50 12,500				٠		12,500	6,250
	Obligational actions - Almonomie 2. American 2. (Course). On the the Teleborn - sole advisors of De TeMedium (Portamid) / Portamid (D026059).			•	ı	9,000	i	,	2,000	1,250
	Ceutsche Telekom - Sale ontions for 16% state in SES (D011449)				٠	,		6,000	6,000	,
	Daylor Advertision - D.D. Driest Heaven / Heaven / (D006773)		,					25,000	25,000	,
	Department of the effection of the control of the c				,	4,014	•		4,014	•
	Position of training disease the advisor - Project Phoenix / Phoenix (D023912)		25 1,200		,			4,200	5,400	1,350
	Taylor & Francis - and action of Rieckwell STM publishing subs (D012872)		26		٠	4,000	•	٠	4,000	1,000
	Taylor & Francis - omiect (e Mans / Le Mans (D032858)			•	•	•		4,000	4,000	
Total M&A			13,700	1,000		14,514	-	47,661	75,876	10,725
			400	4 900		11 511		47.664	75.975	10.725
Total Advisory			13,700	000,		4,0,4		10011	21261	22 /2
	Don J. Fire stands cooks increase (INT32718)		. 20		1,500	•	•	,	1,500	750
	ABS Global - Enr 200mm - Fire the IPO - Project Gerard? / Gerard? (D013535)		. 05		•	8,000		•	8,000	4,000
Total Equity			-		1,500	8,000	-		9,500	4,750
						500.0			0 500	1.750
Total Equity					000,1	*,000			000/2	41/20
Total Corporate Finance Excl Legacy	ance Excl Legacy		13,700	1,000	1,500	22,514		47,661	86,375	15,475
	Parent Sandara		13.700	1.000	1.500	22.514	,	47,661	86,375	15,475
otal Corporate Finance Product	Ance Product									

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DEAL		PRODUCT	PROB	VALUE	VALUE	VALUE	PIPELINE	PIPELINE
TH Les/Bain/Blacks	TH Les/Bain/Blackstone - EXCLUSIVITY for Houghton Milfiln / Versailles (D025086)	Acquisition Advisory	۲ź		5,013	,		
TH Lee/Bain/Blacks	TH LeerBain/Blackslone - EXCLUSIVITY for Houghton Mifflin / Versailles (D025086)	Bonds-Corporate High Yield	¥	,	4,630	•	•	
TH Lee/Bain/Blacks	TH Lee/Bain/Blackstone - EXCLUSIVITY for Houghton Mifflin / Versatites (D025086)	Senior Bank Debi	Α/N	•	324	•	•	٠
Taylor & Francis - p	Taylor & Francis - pot acqn of Blackwell STM publishing subs (D012872)	Acquisition Advisory	25%				4,000	
Taylor & Francis - p	Taylor & Francis - project Le Mans / Le Mans (D032858)	Merger Advisory	%		,	,		4,000
Axel Springer - adv	Axet Springer - advise on Regional Newspaper consolidation / Desert F (D031739)	Acquisition Advisory	š		1	i	,	2,000
Axel Springer -Dive	Axel Springer -Divestiture adv of Rologravure printing - Ink / Ink (D031049)	Merger Advisory	25%			•	1,500	٠
DB - general adviso	DB - generai advisory - Annabelle 2 / Annabelle 2 (D032337)	Other M&A Advisory	20%				12,500	•
Deutsche Talakom	Deutsche Telekom - sele advisory of DeTeMedien (Pyramid) / Pyramid (D026059)	Divestiture Advisory	25%		,		5,000	•
Havas Advertising -	Havas Advertising - LBO - Project Heaven / Heaven* (D026773)	Acquisition Advisory	%0					25.000
Hoffzbrinck - divesti		Divestiture Advisory	A/A	•	1.500	•	•	
ProSleben - strateo	ProSlaben - strategic divestiture advisory - Project Phoenix / Phoenix (10033912)	Divestitue Advisory	75.6	•			1 200	000, 6
Cotesta - CodeiXcod	Problems - strategic divestiline advisors - Desire Obserie (Drobots)	Discouling Administra	414			•	002,	1
South The State of	Dubling DONA project Clear of Control of Con	Signature Street	2 2		900	,		
The state of the s	The section of the se	Bonds-Local Market	407				25,000	•
Fublicis - EUR6/Zn	Fublicis - FURS/Zmm Conventible bonds due 2008 (July 2003) / King 3 (D03198))	Equity-Convertible Bonds	¥		3,456			,
TH Lee/Baln/Blacks	TH Lee/Bain/Blackstone - EXCLUSIVITY for Houghton Mifflin / Versailles (D025085)	Acquisition Advisory	ΥŻ	•	1,013	•		
TH Lee/Bein/Blacks	TH Lee/Bein/Blackstone - EXCLUSIVITY for Houghton Mifflin / Versailles (D025096)	Bonds-Corporate High Yield	Υ/N	•	4,630	•		
TH Lee/Bain/Blacks	TH Lee/Bain/Blackstone - EXCLUSIVITY for Houghton Mifflin / Versailles (D025086)	Senior Bank Debt	N/A	•	324	•	•	•
Taylor & Francis - p	Taylor & Francis - pot acqn of Blackwell STM publishing subs (D012872)	Acquistten Advisory	25%		,	•	4,000	•
BSkyB - Acqn and	BSkyB - Acqn and tin for Channel 5 - Proj Trea / Trea* (D031722)	Acquisition Advisory	%	,	,			2,000
BSkyB - GBP600m	BSkyB - GBP600mm revolving credit facility for refinancing (D025788)	Senior Bank Debt	Ϋ́		851	,	1	
Carlin America et a	Carlin America et al - acq of Warner Chappell Music (D032581)	Acquisition Advisory	%0		,	•		4,461
Deutscha Telekom	Doutsche Teiekom - Sale options for 16% stake in SES (D011449)	Divestiture Advisory	%			•		6,000
JC Decaux - USD 4	JC Decaux - USD 400 million Private Placement - April 03 (D031470)	Derivatives-Interest Rate	A/A		940	•		
JC Decaux - USD 4	JC Decaux - USD 400 million Private Placement - April 03 (D031470)	Private Placement-Debt	ΝΆ		1,051		٠	,
Pearson plc - strets	Pearson plc - stretagic advisory re Interactive Data Corp (0025865)	Acquisition Advisory	%	,	•	•	4,014	
Pro7 - Eur 300mn c	Pro7 - Eur 300mn capital increase (D032318)	Equity-Follow On	20%				1,500	•
ProSleben - strateg	ProSieben - strategic divestiture advisory - Project Phoenix / Phoenix (D023912)	Divestiture Advisory	25%	,		•	1,200	4.200
ProSieben - strateg	ProSieben - strategic divestiture advisory - Project Phoenix / Phoenix (D023912)	Divestiture Advisory	Z/X		800			
Publicis - EUR672n	Publicis - EUR672mm Convertible bands due 2008 (July 2003) / King 3 (D031981)	Equity-Convertible Bonds	Ϋ́	,	3,455	•	,	,
SE\$ Global - Eur 7	SES Global - Eur 700mn - Eur 1bn IPO - Project Gerard2 / Gerard2 (D013535)	Equity-IPO	20%	•			8.000	•
SES Global - Eur 7	SES Global - Eur 700mn - Eur 1bn IPO - Project Gerard2 / Gerard2 (D013535)	Equity-IPO	Ϋ́	٠	74	¥.		•
TH Lee/Bain/Blacks	TH Lee/Bain/Blackstone - EXCLUSIVITY for Houghton Mitflin / Versailles (D025086)	Acquisition Advisory	ΑÏΑ	,	1,013			,
TH Lee/Bain/Blacks	TH Lee/Bain/Blackstone - EXCLUSIVITY for Houghton Mifflin / Versaliles (D025086)	Bonds-Corporate High Yield	Ž		4,630		,	
TH Lee/Bain/Blacks	TH Lee/Bain/Blackstone - EXCLUSIVITY for Houghton Mifflin / Versaiiles (D025086)	Senior Bank Debt	ΝΆ	,	324	•		
Tayfor & Francis - p	Taylor & Francis - pot acqn of Blackwell STM publishing subs (D012872)	Acquisition Advisory	25%		,		4,000	•
BSkyB - Acqn and f	BSkyB - Acan and fin for Channel 5 - Proj Tree / Tree* (D031722)	Acquisition Advisory	%0	,	,	,	•	2 000
ProSjeben - strateg	ProSieben - strategic divestiture advisory - Project Phoenix / Phoenix (D023912)	Divestiture Advisory	25%				1,200	4 200
ProSieben - strateg	ProSieben - strategic divestiture advisory - Project Phoenix / Phoenix (0023912)	Divestiture Advisory	Š		800			
StoryFirst - valuatio	StoryFirst - valuation of Russian assets (D025060)	Valuation	ΑΊΝ	•		•		,
Taylor Netson Sofre	Taylor Netson Sofres - Acquisition of NFO Worldgroup Inc / Nector (D030093)	Acquisition Advisory	N/A	•	4.564	•		٠
Taylor Nelson Sofre	Taylor Nelson Sofres • equity issue for NFO acqn / Nectar (equity) (D031870)	Equity-Rights	N/A		353		,	
Thun-Hohenstein, Christian - Axel Springer - adv	Axel Springer - advise on Regional Newspaper consolidation / Desert F (D031739)	Acquisition Advisory	%0	,				2,000
Deutsche Telekom	Deutsche Telekom - Sale options for 16% stake in SES (D011449)	Divestiture Advisory	% 0				,	6,000
NTL - back stop fac	NTL - back stop facility - bank debt (D014642)	Senior Bank Debl	ΑM	1	3,826		,	٠
Taylor & Francis - p	Teylor & Francis - pot acon of Blackwell STM publishing subs (D012872)	Acquisition Advisory	25%	,		•	4,000	•
Vivendi - exchange.	Vivendi - exchangeable bond trade (Project Hydra) / Hydra (D023323)	Equity - Exchangeable Debt	ΝΆ		20,800	,	i	•
Vivendi Universal -	Vivendi Universal - EUR 15n mandatory convertible bond (0026623)	Equity-Convertible Bonds	√/N		118		,	
Vivendi Universal -	Winocki Howard - El ID the mandaton convertible hand (Doope)							

-		Comments	peline adjusted	ees booked
		Dac	-185 P	0 F
	Pipeline	Nov	0	Ö
		Oct	0	0
	Actual	Oct	O	289
		Region	Americas	Americas
		Probability	0.00	100.00
	;		Equity-IPO	y-Convertible Bonds
	en e	Product		032057) Equity
NA Media Franchise Revenue in Excess of Euro 100k	WEENLY CHAIRS (HOLD OCION)	Deal	Time Warner Entertainment - IPO (D026173)	Getty Images - \$240mm Convertible Offering (Q2 2003) (D

DB 000766

2003 Revenue vs 2003 Plan / 2002 Actuals Euro 000's NA Media

Regional View	Europe	Americas	Asia Pacific	Asia Pacific Global Elimin	Total	
2002 Actual		88,952	ı	•	88,952	
		104,352	The second of th			104,352 MONTH TO SEE THE SECOND TO S
2003 Forecast	. 1	108,895	•	•	•	
2003 Plan	•	105,000	1	•	105,000	

Product View	M&A	Other Advisory	Other Advisory Total Advisory	Total Debt *	Total Equity	IG Bonds	Other **	Total
		•	23,370	32,562	31,362		(1,199)	88,952
2003 VID	4,579	を正確したったというないないないないないないないないないないないないないないないないないないな	4,579	65,408	28,835	4,126	1,404	104,352
2003 Forecast	5,426	•	5,426	68,455	29,124		1,404	108,895
2003 Plan	20,000	•	20,000	40,000	25,000			105,000

^{*} Total Debt includes IG Loan Fees, ABL, HY Bonds, Lev Loan Fees and Project Finance ** Other includes Other Global Markets and Loan Shortfall

NA Media Client Revenue by Product September 2003 MTD Euros ('000'S)

	bonas-Lorp. Investment	corporate	Senior Bank		Equity-	rrivate Placement-	Corporate Finance	Derivatives	
Client	Grade	High Yield	Debt	Equity-IPO	Bonds	Equity	Revenue	per GCIX	Total Revenue
Carlyle Group (The)	•	•	6,868	•	•		6,868	•	6,868
JCDecaux Holding SA	866	٠	,	•	•	•	866		866
Onex Corporation	•	•	428	٠	•	•	428		428
Hicks Muse Tate & Furst Inc	•	96	1	•	•	•	94		94
Comcast Corporation	06	•	•	•	•	•	06		06
inclair Broadcast Group Inc		53	•	•			53		53
MediaNation Inc	•	•	,	=	•	•	11		-
iVillage Inc	•	•	1	•	,	7	7		7
Getty Images Inc	•	4	•	•	(185)	•	(185)		(185)
							8.364		8.364

1,000 1,00	A rqu'initan Client Adviant	ilea Diesztiure ny Advisory	Fatraces	Other M&A Advisory	Servenge Leading Contracts	Derkreitzer (Blemst Rate	Dodde-Lorp [aves/med Cride	enwas Placement- Debt	Corporate Mgh Yald	Seoine Basia Debi	Block Trade	Equity-Follow On	Equin-Do	Exchangeable (Debt	Equity Convertible P Boads	Province Placements Lauley	Componente Pinance Retrave	Derivatives nec OCDX	Total Revenue
To the control of the		· ·	•	•	•	•	•		16,117	8,129	•				_		26.445		
(i) (i) (ii) (iii)			•	•	•	•		•	•	•	•			20,800			20,100		20.80
1,000 1,00				•	•	•			7,487	: e's		-					12.197		12.49
1,0073 1			•	•	•	٠	•	•	5,233	6,868	•						12,304		12.10
1,000 1,00	ortinon			•	•				4,232	840	•						120		13.07
1,000 1,00	•		•	•	•	•	•	•	•	•	٠		2010						
1,000 1,00	_		٠	•	٠	940	8	1,051	•		٠	•					2 2		5
1,013				•					٠								***		26.7
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(1) (1) (1) (1) (1) (1) (1) (1) (1) (1)			•						•	2.	•	•		•	•		C()		1.33
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7.77 7.77 7.77 7.77 7.77 7.77 7.77 7.7				•	•	-	1,176				•			•			1.176		173
And the control of th	מוז לות	, ,		•	•	٠	•	•					•	•			421		7
And the control of th					•					•	3						144		3
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(68) (44) (58) (44) (58) (48) (48) (48) (48) (48) (48) (48) (4				113	•				•	â	•	-					47		3
(15) (48)	=======================================			•	•	•	Ŧ	•	٠	•	•		•				44.		44
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				•	(415)	•	2			•	•		•				(293)		2

			FRA	ICHEE SEV	FRANCHISE - REVENUE & PIPELINE SUKWARY EUROS IN DOUS: COBAL MEDIA (1)	NE SUMMARY						
PRODUCT	Sep Franchise Revenue	YTD(Sep) Franchise Revenue	Prior YTD Franchise Revenue	BW PRIOR YTD Franchise Revenue	Oct Franchise Revenue	Bajance Of Current Year Thru 12/31 Pipeline	Bal Of Cur Year Probability Weighted Pipeline	2003 Fuli Year Forecasi	2003 Full Year Plan	B/W 2003 Full Year Plan	Future Year Pipeline(2)	Future Year Pipeline Probability Weighted(2)
MAZA	6.499	18.921	29,021	(10,100)	•	18,647	7,747	26,668	35,000	(8,332)	64,161	2,433
Total Advisory	6,499	18,921	29,021	(10,100)		18,647	17.7	26,668	35,000	(8,332)	64,161	2,433
Cost Hedging / Goodwill Funding / Loan Shortfall	,	(287)	(920)	333	,			(284)		(587)		
Other Global Markets	. :	940		096	٠,	, ç	Cac	940	30,000	940		, ,
GM DCM JV	1,088	19,226	4,190	(3, 139)		3,	3.	1,051		1,051		
Total Cross Selling / Other	1,088	20,630	6,126	14,504	,	720	380	20,990	30,000	(a,01b)	,	,
200	147	40.046	16,022	24,025	,	8,466	3,048	43,094		43,094	,	,
Loan Scoolingtions	7.296	34,669	13,152	21,518	,	-		34,669	٠	34,869	-	
Total Debt Products	7,443	74,716	29,173	45,542		8,460	3,048	77,783	\$0,000	27,763		
A. Control		4,843	19,928	(15,085)	•	32,780	750	5,593		5,593	,	
Foulty Linked	(177)	28,185	9,571	18.614	289		•	28,474	,	28,474	,	
Total Equity	(166)	33,028	29,499	3,529	289	32,780	750	34,067	65,000	(30,933)		,
Total Corporate Finance Product	14,864	147,295	\$3,819	53,475	289	60,612	11,904	159,488	180,000	(20,612)	64,161	2,433